

Alibaba.com Gold Plus Supplier

Verified

Assessment Report

Presented to

Shanghai Long-Join Intelligent Technology Inc.

上海朗骏智能科技股份有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	2/F, Building 8, DnLin Park, No.129, Hulan Road(W), Baoshan District, Shanghai City, China
City / Country:	Shanghai / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnlongjoin
Gold Supplier Company Name:	Shanghai Long-Join Intelligent Technology Inc
Contact Person:	Mr. Haidong Huang
Phone Number:	0086-15121099042
Fax Number:	Confidential
Email:	cruise.huang@umelink.com.cn
Website Address (URL):	http://longjoin.en.alibaba.com

Service Provided by TÜV Rheinland

Report No.: 19892534_T



Report Number:	19892534_T	Assessment Type	Trading Assessment
Date of Assessment:	13/Jan./2020	Report Date:	13/Jan./2020
Assessor's Name:	Shuai Peng	Validity Period:	14/Jan./2020 -- 13/Jan./2021
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

Important Notes:**TÜV Rheinland's Disclaimer:**

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of TÜV Rheinland's contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.

Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng
CONFIDENTIAL		All Rights Reserved			Page No: 2 of 18



Contents

Section 1: Company Overview..... 5

 1.1 Legal Validity..... 5

 1.2 Company Building Information 5

Section 2: Human Resources 6

 2.1 Company Chart 6

 2.2 Employee Headcount 6

 2.3 Management 6

Section 3: Current Export Situation 7

Section 4: Export Business Capacity..... 8

 4.1 Market Distribution (Previous 12 Months) 8

 4.2 Main Clients 8

Section 5: Quality Assurance 9

 5.1.1 Quality Management System Certification 9

 5.1.2 Product Certification 9

 5.2 Testing Report 9

 5.3 Supplier Management 9

 5.4 After Sales Service 10

Section 6: R & D Capacity 11

 6.1 Current Situation 11

 6.2 R&D Real Case Description..... 12

 6.3 Design Process (N/A) 12

 6.4 Design Devices (N/A)..... 12

Section 7: Company Development / Expansion Plans 13

Section 8: Certification & Photos 14

Section 9: Company and Product Samples 16

Section 10: Competitive Advantages 17

 10.1 Product Group Capacity 17

Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng
CONFIDENTIAL		All Rights Reserved			Page No: 3 of 18



10.2 Real Case for Lower MOQ & Lead Time 17

10.3 Real Case for Large Contract & Lead Time..... 17

10.4 Overseas After Sales Service Capacity 17

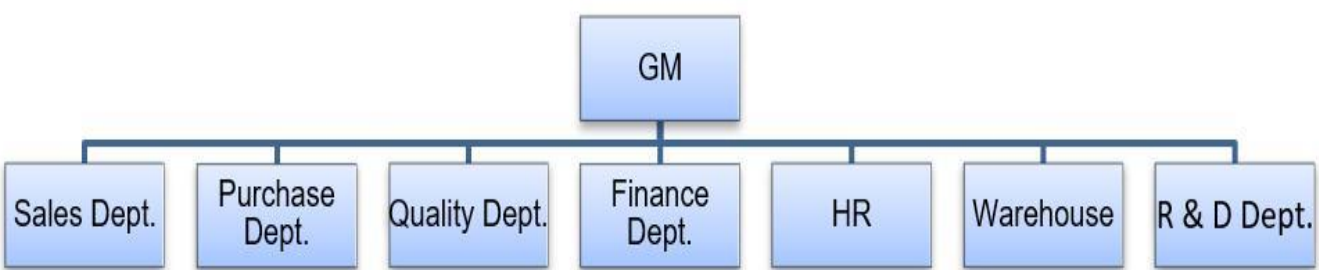
10.5 After-sales service capacity 18

Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng	
CONFIDENTIAL		All Rights Reserved			Page No:	4 of 18

Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	9131011375476475 2Y
Year Established:	19/Sep./2003	Validity Period:	19/Sep./2003-- 31/Dec./2049
Export Experience:	16 years	Industry Experience:	16 years
Registered Address:	No. 398, Nanwenzao Road, Baoshan District, Shanghai City, China		
Company Address:	2/F, Building 8, DnLin Park, No.129, Hulan Road(W), Baoshan District, Shanghai City, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Shanghai Baoshan Market Supervision & Administration Bureau
Registered Capital:	RMB28,000,000		
Corporate Representative:	Mr. Jianxiang Huang		
Industry:	Lights & Lighting		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Photocell Sensor		
1.2 Company Building Information			
Certification Type:	<input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed		
Total Building Size:	800 m ²		
Office Size:	800 m ²		

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
 <pre> graph TD GM[GM] --- Sales[Sales Dept.] GM --- Purchase[Purchase Dept.] GM --- Quality[Quality Dept.] GM --- Finance[Finance Dept.] GM --- HR[HR] GM --- Warehouse[Warehouse] GM --- RD[R & D Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Sales Dept.	8	0	8	
Purchase Dept.	2	0	2	
Quality Dept.	1	0	1	
Finance Dept.	3	0	3	
HR	2	0	2	
Warehouse	1	0	1	
R & D Dept.	15	0	15	
Total Number:	33	0	33	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation				
There is/are <u>4</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	1	N/A	N/A	N/A
6-10 Years	3	N/A	N/A	N/A
2-5 Years	0	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		03269675		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Shanghai Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Photocell Sensor		30	day	
Average Sampling Time				
Product Category		Lead Time		
Photocell Sensor		5 days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Photocell Sensor		5 days		



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Photocell Sensor	Confidential	60
South America	Photocell Sensor	Confidential	1
Eastern Europe	N/A	0	0
Southeast Asia	N/A	0	0
Africa	N/A	0	0
Oceania	Photocell Sensor	Confidential	5
Mid East	N/A	0	0
Eastern Asia	N/A	0	2
Western Europe	Photocell Sensor	Confidential	10
Central America	Photocell Sensor	Confidential	2
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	Photocell Sensor	Confidential	15
Domestic Market	Photocell Sensor	Confidential	5
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Quality Assurance

Quality Assurance				
5.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO9001	ESI	01119Q30001R5 M(F1)	Design, Develop, Product And Service of Photocontrol.	02/Jan./2019 -- 01/Jan./2022
5.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
5.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
Test Report	DEKRA	02-18-AA0003	[X] Luminaire Extension Module] Luminaire Extension Cap] Luminaire Extension Receptacle	11/Nov./2019 -- 31/Dec./2049
Test Report	DTi	DT120190812092 7-2E	Thermal photocontrol	22/Aug./2019 -- 31/Dec./2049
Test Report	DTi	DTI20190812092 7-3E	Photocontrol Rceptacle and Shorting cap	22/Aug./2019 -- 31/Dec./2049
Test Report	DTi	DTI20190812092 7-1E	Electronic photocontrol	22/Aug./2019 -- 31/Dec./2049
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment reports?	<input checked="" type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years		

Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng	
CONFIDENTIAL		All Rights Reserved			Page No:	9 of 18

		<input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
5.4 After Sales Service		
Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 6: R & D Capacity

R&D Capacity				
6.1 Current Situation				
There is/are <u>15</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	15		11-20 Years	0
Junior College	0		6-10 Years	10
Technical School	0		2-5 Years	5
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
N/A	N/A	N/A	N/A	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Lead Time		
N/A		N/A		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
N/A		N/A		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
Do R& D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:		Confidential		
Please list all certifications and/or qualifications of the R & D department:		N/A		




Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
6.2 R&D Real Case Description	
Customer's Name	N/A
Customer's Location	N/A
Customer's Industry:	N/A
Order's Requirement Description:	N/A
6.3 Design Process (N/A)	
6.4 Design Devices (N/A)	



Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	N/A	N/A

Section 8: Certification & Photos

Certification & Photos	
<p>Certification & Photos -- Business License</p> 	<p>Certification & Photos -- Permit for Opening Bank Account</p> 
<p>Certification & Photos -- Import and Export Enterprise Registration</p> 	<p>N/A</p> <p>N/A</p>
<p>Patent Photos (N/A)</p>	
<p>Product Certification Photos (N/A)</p>	
<p>Quality Management System Certification Photos</p>	
<p>Certification & Photos -- ISO 9001</p>	<p>N/A</p>



Testing Report Photos

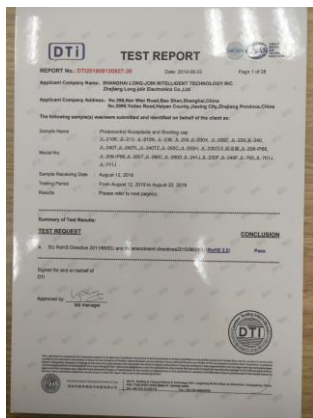
Certification & Photos -- Test Report 1



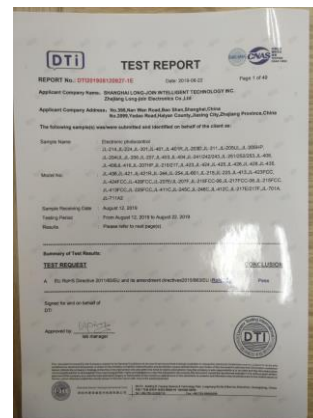
Certification & Photos -- Test Report 2



Certification & Photos -- Test Report 3



Certification & Photos -- Test Report 4



Trademark Photos (N/A)

Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng	
CONFIDENTIAL		All Rights Reserved			Page No:	15 of 18

Section 9: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p>	<p>Office</p>
<p>Product Sample</p>	<p>Product Sample</p>

Section 10: Competitive Advantages

10.1 Product Group Capacity						
10.1.1 Products Sold (Within 12 Months)						
Products Name	Quantity		Revenue (USD)			
Photocell Sensor	Confidential		Confidential			
10.1.2 Suppliers Cooperated With (Within 12 Months)						
No. of cooperation suppliers (total)		Confidential				
No. of suppliers (which cooperated over 2 times)		Confidential				
No. of provinces which cooperation suppliers belong to		Confidential				
Would the company like to provide design solution service for integration project?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
If yes, these projects include		Confidential				
Would the company like to provide a total solution for purchasing?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No				
If yes, please describe it		Confidential				
10.1.3 Real Case Description:						
Customer Name		Confidential				
Customer Country		Confidential				
Customer Region		Confidential				
Products Category		Confidential				
Order Value (USD)		Confidential				
Order Processing Process		Confidential				
Customer's Feedback		Confidential				
10.2 Real Case for Lower MOQ & Lead Time						
Products Name	MOQ (Within 12 Months)	Lead Time				
Confidential	Confidential	Confidential				
10.3 Real Case for Large Contract & Lead Time						
Products Name	Order (Within 12 Months)	Lead Time				
Confidential	Confidential	Confidential				
10.4 Overseas After Sales Service Capacity						
10.4.1 Do you have an overseas onsite service center?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
10.4.2 If yes, what onsite after-sales services are included		N/A	Location	Evidence- provided	Self-description	
Equipment -installation, maintenance and other services		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Technical advice		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A	
Report No:	19892534_T	Report date:	13/Jan./2020	Assessed By	Shuai Peng	
CONFIDENTIAL		All Rights Reserved			Page No:	17 of 18



Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other: N/A		N/A	N/A	N/A
10.4.3 Average response time	4hours			
10.5 After-sales service capacity				
10.5.1 The Average Guarantee Time				
Product Category		Guarantee Time		
N/A		N/A		
10.5.2 The Longest Guarantee Time				
Product Category		Guarantee Time		
N/A		N/A		
10.5.3 Does the company accept small order?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

-- End of Report --